



BUILDING MARKET LEADERS

For Immediate Release

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VALUE4CAPITAL PARTIALLY EXITS KONSALNET, THE MARKET LEADER IN POLISH SECURITY SERVICES

June 4, 2019.

On May 31st 2019, Value4Capital finalised the sale of the security services activities of its Konsalnet Holdings S.A. investment to SERIS Group; it continues to own the former cash handling activities.

Since acquiring the Company, Value4Capital has grown the Konsalnet Group organically and through acquisition to become the market leader in security services and cash handling in Poland. Following the recent de-merger of the cash handling activities, V4C has disposed of 100% of the security services activities to the SERIS Group, a leading European securities group with activities in France, Belgium and the Netherlands. Value4Capital will retain its investment in the Konsalnet cash handling activities which will continue to trade under the name Konsalnet.

“We created a market leader. From our initial investment in what was the eighth largest guarding company at the time through the acquisition of Konsalnet and later the activities of G4S in Poland, we have supported the company and management as the market for security services continuously evolved and become more and more professional. Today Konsalnet is providing innovative security solutions to its clients across Poland.” said Jacek Pogonowski, the Value4Capital partner leading the investment.

“The acquisition of Konsalnet opens up for Seris a new strategic market. Both parties see the benefits resulting from co-operation, both in the development of the security service activities as well as the development of their employees and clients. We would like to express our gratitude to all who were involved with the company and helped us develop Konsalnet into a strong, market leading company that it is today” – Jacek Pogonowski added.

Value4Capital specialises in private equity investments in service businesses, looking for opportunities where the service has a strong local delivery component. It focuses on Poland, but selectively invests in Romania, the Baltics and the other EU member states of central Europe. Owned and managed by its partners, V4C has over 25 years of mid-market private equity experience in the region. The Konsalnet investment was made by its V4C Eastern Europe Fund. Its new fund, V4C Poland Plus, has completed investments in Kom Eko, based in Lublin and DreamCommerce, based in Cracow.

Konsalnet is the largest security services company in Poland. It has been active on the market for over 20 years, offering a full range of security services - from physical protection services, cash handling, convoys, technical security and monitoring to rescue services. The company provides physical protection to over 3,000 facilities, and monitoring services are provided by over 60,000 customers. Customers include the largest banks in Poland, retail chains, utilities, strategic facilities and industrial companies.

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